

## 2017 - 2019 Domestic Rate Increase

FedEx								UPS							
Services	2017	2018	2019	2018 \$	2018 %	2019 \$	2019 %	Services	2017	2018	2019	2018 \$	2018 %	2019 \$	2019 %
				Increase	Increase	Increase	Increase					Increase	Increase		
<b>Minimum Charge</b>								<b>Minimum Charge</b>							
Ground Commercial	\$7.25	\$7.58	\$7.85	\$0.33	4.55%	\$0.27	3.56%	Ground Commercial	\$7.32	\$7.57	\$7.85	\$0.25	3.42%	\$0.28	3.70%
Home Delivery	\$7.25	\$7.58	\$7.85	\$0.33	4.55%	\$0.27	3.56%	Ground Residential	\$7.32	\$7.57	\$7.85	\$0.25	3.42%	\$0.28	3.70%
FedEx SmartPost Less Than 1lb	\$7.25	\$7.58	\$7.85	\$0.33	4.55%	\$0.27	3.56%	UPS SurePost Less Than 1lb	\$7.25	\$7.70	\$8.46	\$0.45	6.21%	\$0.76	9.87%
FedEx SmartPost 1 lb or Greater	\$7.25	\$7.58	\$7.85	\$0.33	4.55%	\$0.27	3.56%	UPS SurePost 1lb or Greater	\$7.25	\$7.74	\$8.52	\$0.49	6.76%	\$0.78	10.08%
FedEx First Overnight Ltr	\$51.28	\$53.15	\$54.40	\$1.87	3.65%	\$1.25	2.35%	Next Day Air Early AM Ltr	\$53.10	\$53.38	\$54.64	\$0.28	0.53%	\$1.26	2.36%
FedEx First Overnight	\$55.59	\$57.69	\$59.18	\$2.10	3.78%	\$1.49	2.58%	Next Day Air Early AM	\$57.45	\$57.97	\$59.47	\$0.52	0.91%	\$1.50	2.59%
FedEx Priority Overnight Ltr	\$22.28	\$23.15	\$24.40	\$0.87	3.90%	\$1.25	5.40%	Next Day Air Ltr	\$23.10	\$23.38	\$24.64	\$0.28	1.21%	\$1.26	5.39%
FedEx Priority Overnight	\$26.59	\$27.69	\$29.18	\$1.10	4.14%	\$1.49	5.38%	Next Day Air	\$27.45	\$27.97	\$29.47	\$0.52	1.89%	\$1.50	5.36%
FedEx Standard Overnight Ltr	\$21.95	\$22.80	\$23.94	\$0.85	3.87%	\$1.14	5.00%	Next Day Saver Ltr	\$22.42	\$22.91	\$24.10	\$0.49	2.19%	\$1.19	5.19%
FedEx Standard Overnight	\$24.59	\$25.79	\$27.18	\$1.20	4.88%	\$1.39	5.39%	Next Day Saver	\$24.95	\$25.91	\$27.32	\$0.96	3.85%	\$1.41	5.44%
FedEx 2 Day AM Ltr	\$17.61	\$18.13	\$18.68	\$0.52	2.95%	\$0.55	3.03%	Second Day Air AM Ltr	\$18.30	\$18.48	\$18.87	\$0.18	0.98%	\$0.39	2.11%
FedEx 2 Day AM	\$18.41	\$19.13	\$19.71	\$0.72	3.91%	\$0.58	3.03%	Second Day Air AM	\$19.08	\$19.32	\$19.91	\$0.24	1.26%	\$0.59	3.05%
FedEx 2 Day Ltr	\$16.50	\$17.52	\$18.22	\$1.02	6.18%	\$0.70	4.00%	Second Day Air Ltr	\$16.42	\$17.48	\$18.30	\$1.06	6.46%	\$0.82	4.69%
FedEx 2 Day	\$16.50	\$17.52	\$18.22	\$1.02	6.18%	\$0.70	4.00%	Second Day Air	\$16.66	\$17.69	\$18.40	\$1.03	6.18%	\$0.71	4.01%
FedEx Express Saver	\$14.83	\$15.45	\$16.07	\$0.62	4.18%	\$0.62	4.01%	Three Day Select	\$9.90	\$10.63	\$11.23	\$0.73	7.37%	\$0.60	5.64%
Surcharges								Surcharges							
Surcharges	2017	2018	2019	2018 \$	2018 %	2019 \$	2019 %	Surcharges	2017	2018	2019	2018 \$	2018 %	2019 \$	2019 %
				Increase	Increase	Increase	Increase					Increase	Increase		
Residential (HDS)	\$3.45	\$3.60	\$3.80	\$0.15	4.35%	\$0.20	5.56%	Residential (Ground Resi)	\$3.40	\$3.60	\$3.95	\$0.20	5.88%	\$0.35	9.72%
Residential (Ground)	\$3.85	\$4.15	\$4.40	\$0.30	7.79%	\$0.25	6.02%	Residential (Ground)	\$3.40	\$3.60	\$3.95	\$0.20	5.88%	\$0.35	9.72%
Residential (Express)	\$3.85	\$4.15	\$4.40	\$0.30	7.79%	\$0.25	6.02%	Residential (Air)	\$4.00	\$4.15	\$4.55	\$0.15	3.75%	\$0.40	9.64%
DAS Comm Ground	\$2.45	\$2.55	\$2.70	\$0.10	4.08%	\$0.15	5.88%	DAS Comm Ground	\$2.30	\$2.60	\$2.80	\$0.30	13.04%	\$0.20	7.69%
DAS Extended Comm Ground	\$2.45	\$2.55	\$2.70	\$0.10	4.08%	\$0.15	5.88%	DAS Extended Comm Ground	\$2.40	\$2.60	\$2.80	\$0.20	8.33%	\$0.20	7.69%
DAS Comm Express	\$2.60	\$2.70	\$2.85	\$0.10	3.85%	\$0.15	5.56%	DAS Comm Air	\$2.45	\$2.75	\$2.95	\$0.30	12.24%	\$0.20	7.27%
DAS Extended Comm Express	\$2.60	\$2.70	\$2.85	\$0.10	3.85%	\$0.15	5.56%	DAS Extended Comm Air	\$2.55	\$2.75	\$2.95	\$0.20	7.84%	\$0.20	7.27%
DAS Resi Ground	\$3.90	\$4.00	\$4.20	\$0.10	2.56%	\$0.20	5.00%	DAS Resi Ground	\$3.25	\$3.50	\$3.80	\$0.25	7.69%	\$0.30	8.57%
DAS Extended Resi Ground	\$4.20	\$4.40	\$4.65	\$0.20	4.76%	\$0.25	5.68%	DAS Extended Resi Ground	\$4.20	\$4.45	\$4.85	\$0.25	5.95%	\$0.40	8.99%
DAS Resi Express	\$3.90	\$4.00	\$4.20	\$0.10	2.56%	\$0.20	5.00%	DAS Resi Air	\$3.80	\$4.05	\$4.35	\$0.25	6.58%	\$0.30	7.41%
DAS Extended Resi Express	\$4.20	\$4.40	\$4.65	\$0.20	4.76%	\$0.25	5.68%	DAS Extended Resi Air	\$4.20	\$4.45	\$4.85	\$0.25	5.95%	\$0.40	8.99%
DAS SmartPost	\$1.20	\$1.30	\$1.40	\$0.10	8.33%	\$0.10	7.69%	DAS SurePost	\$1.10	\$1.40	\$1.85	\$0.30	27.27%	\$0.45	32.14%
DAS Extended SmartPost	\$1.70	\$1.85	\$1.95	\$0.15	8.82%	\$0.10	5.41%	DAS Extended SurePost	\$1.75	\$1.90	\$2.35	\$0.15	8.57%	\$0.45	23.68%
Additional Handling - Weight	\$11.00	\$20.00	\$20.00	\$9.00	81.82%	\$0.00	0.00%	Additional Handling - Weight	\$10.85	\$19.00	\$23.00	\$8.15	75.12%	\$4.00	21.05%
Additional Handling - Length	\$11.00	\$12.00	\$13.50	\$1.00	9.09%	\$1.50	12.50%	Additional Handling - Length	\$10.85	\$12.00	\$14.25	\$1.15	10.60%	\$2.25	18.75%
Additional Handling - Width	\$11.00	\$12.00	\$13.50	\$1.00	9.09%	\$1.50	12.50%	Additional Handling - Width	\$10.85	\$12.00	\$14.25	\$1.15	10.60%	\$2.25	18.75%
Additional Handling - Pkging	\$11.00	\$12.00	\$13.50	\$1.00	9.09%	\$1.50	12.50%	Additional Handling - Pkging	\$10.85	\$12.00	\$14.25	\$1.15	10.60%	\$2.25	18.75%
Oversize Charge - Ground	\$72.50	\$80.00	\$90.00	\$7.50	10.34%	\$10.00	12.50%	Large Package - Comm	\$70.00	\$80.00	\$95.00	\$10.00	14.29%	\$15.00	18.75%
Oversize Charge - Home Delivery	\$72.50	\$80.00	\$90.00	\$7.50	10.34%	\$10.00	12.50%	Large Package - Resi	\$70.00	\$90.00	\$115.00	\$20.00	28.57%	\$25.00	27.78%
Oversize Charge Express	\$72.50	\$80.00	\$90.00	\$7.50	10.34%	\$10.00	12.50%	Large Package - Air	\$70.00	\$80.00	\$95.00	\$10.00	14.29%	\$15.00	18.75%
Unauthorized OS Ground	\$115.00	\$675.00	\$675.00	\$560.00	486.96%	\$0.00	0.00%	Over Max	\$150.00	\$650.00	\$850.00	\$500.00	333.33%	\$200.00	30.77%
Hazardous Material Ground	\$32.00	\$33.00	\$35.00	\$1.00	3.13%	\$2.00	6.06%	Hazardous Material Ground	\$32.00	\$33.00	\$35.00	\$1.00	3.13%	\$2.00	6.06%
Address Correction	\$14.00	\$15.00	\$16.00	\$1.00	7.14%	\$1.00	6.67%	Address Correction	\$13.40	\$15.90	\$16.40	\$2.50	18.66%	\$0.50	3.14%
Adult Signature	\$5.50	\$5.75	\$6.05	\$0.25	4.55%	\$0.30	5.22%	Adult Signature	\$5.50	\$5.75	\$6.05	\$0.25	4.55%	\$0.30	5.22%
Direct Signature	\$4.50	\$4.75	\$5.00	\$0.25	5.56%	\$0.25	5.26%	Delivery Confirmation	\$4.50	\$4.75	\$5.00	\$0.25	5.56%	\$0.25	5.26%
Non-Machineable Charge	\$2.75	\$2.90	\$3.05	\$0.15	5.45%	\$0.15	5.17%	Non-Machineable Charge	\$2.50	\$2.50	\$2.95	\$0.00	0.00%	\$0.45	18.00%
C.O.D.	\$13.00	\$13.50	\$14.50	\$0.50	3.85%	\$1.00	7.41%	C.O.D.	\$12.90	\$13.50	\$14.50	\$0.60	4.65%	\$1.00	7.41%